## 4 Problem Set 4.i

## Bank/Commercial Discounting

## Problem 1

Canasa deposits a batch of three bills of $50.000 €$ each, and they are due in 30,60 and 90 days, respectively. The discount rate is $12 \%$ annual. Compute the amount of cash received.

## Problem 2

Canasa wants to discount a bill: $90.000 €$ due in 10 days. The bank applies a discount rate of $12 \%$, with a minimum forfeit of 15 days. Compute the cash received and the implied financing cost (to compute the financing cost use 365 days in a year and (a) simple rational discounting and (b) compound discounting)

## Problem 3

Michelle wants to buy a laptop for her son for $900 €$. The retailer offers her the "Formula $12 \%$ ":

1. pay one final installment of $900 €$ in 12 months plus a $12 \%$ initial charge. Determine for Michelle what is the annual effective interest rate of the loan (loans use compound discounting)
2. pay 10 monthly IOUs of $90 €$ each plus an initial charge of $6 \%$ on the laptop price. Determine for Michelle what is the annual effective interest rate of this form of payment after converting the 10 IOUs into a single equivalent one (using the average due date as the "loan repayment date")

## Supplier financing, Cash Discounts

## Problem 4

Michelle's firm want to discount an IOU for $4.000 €$ which is due in 45 days. The bank offers the " $4,5 \%$ discount" deal: $1 \%$ annual discount with a $3,5 \%$ upfront charge. What is the effective APR that Michelle's firm is paying when discounting the IOU?

## Problem 5

Michelle owes $90,000 €$ to her supplier (SOON), to be paid in 60 days time. SOON offers a $3 \%$ discount if she pays immediately. What is the annual effective interest rate that Michelle is paying by waiting 60 days (and hence to "borrow" from SOON).

## Problem 6

Muchcash LLC is one of Michelle's client that pays 30 days after purchase. Muchcash offers to pay cash upfront if they get a $4 \%$ discount for paying in cash. What effective annual interest rate is Michelle's firm paying if they accept Muchcash's offer?

## Effective Rates

## Problem 7

Mr. JAUP decides to deposit $20000 €$ that he has saved up in the following savings account with a growing interest from his trusted bank. The details of the account are as follows:

| Interest rate | 1st year 2.25\% effective APR (TAE) <br> 2nd year 2.5\% effective APR <br> 3rd year 3\% effective APR |
| :---: | :--- |
| Compounding period <br> (to choose from) | Monthly <br> Quarterly <br> Annual <br> Single interest payment at the end (in which <br> case the interest rate will be 2,585\% effective |
|  | APR) |
| Early cancelation | Penalty: 1\% of the remaining balance <br> at the time of cancelation |

To solve

1. The amount he can withdraw if he is forced to take the money out after two years (and having selected monthly compounding).
2. Final balance if he chooses a single interest payment at the end.

## Problem 8

On $7 / 1 / 2010$ you go to the New Year's sale and spend a total of $3000 €$. You have two payment options

1. Credit card: 3 equal payments, paid each month with the first payment due 4 months from today. The salesperson informs you that the interest rate on these transaction is a $7 \%$ nominal APR
2. A formal loan: a single payment due 6 months from today. In this case the effective APR is $6 \%$.

Compute the dated payments for each of the two options

## Problem 9

Suppose you invest $3000 €$ in the account described in the ad below, and leave the money there for 3 years.

1. What will your effective average annual return be? [assume yearly capitalization]
2. How much would we need to invest in order to obtain $6.000 €$ in 3 years' time?


## Past Exam Questions

## Problem 10 (EX 2013)

You own a store and decide to accept payment using credit cards, in addition to the cash payments you were alreading accepting. If a client pays by credit card the bank will keep $4 \%$ and pay you $96 \%$ of the purchase, and you will only receive the money one month after the purchase. You keep a cash account that offers you a $4 \%$ monthly interest rate. Determine the maximum cash discount that you would offer clients who pay in cash to get them not to use a credit card

## Problem 11 (EX 2011)

On $01 / 01 / 2009$, Mr. Juan signed a contract with his bank to deposit $100.000 \in$ each year until 01/01/2011 (thre payments in total). The bank pays a $6 \%$ nominal annual interest rate on the deposits with compounding every 4 months. On June 30th, 2012, Juan's son asks his father for money to buy an apartment. Mortgage prices have gone up a lot and he determines that he would rather pay in cash. Juan cashes out his deposit. In addition, he has an IOU from his business for $500.000 €$ which is due on December 31, 2012. The bank discounts the bill at a $3 \%$ annual interest rate. How much money can Juan lend his son on June 30, 2012, with the money from the deposit account and the IOU? (use 30:360 day count convention for the IOU)

## Problem 12 (EX 2013)

A company discounts IOUs at a bank which are due in 90 days. It receives $15000 €$. If the interest rate for commercial discounting is $15 \%$, determine the total nominal value of the IOUs

## Problem 13 (EX 2013)

Company X needs cash now and takes all of its IOUs to be discounted at the bank. The bank discounts at $4 \%$. The IOUs are: 3 of 10.000 euros each, due in 30 days, 1 of 30000 euros due in 60 days, 2 of 15000 due in 90 days. Determine the cash the company receives from the bank

## Problem 14 (EX 2017)

Your firm takes a number of IOUs to the bank for discounting with the following nominal values and maturity dates: a) 3 IOUs with a nominal value of 10000 euros, due in 35 days b) 2 IOUs with a nominal value of 20000 euros, due in 60 days c) 3 IOUs with a nominal value of 45000 euros, due in 90 days The bank offers a $5 \%$ interest for these. Determine how much cash your firm will receive from the bank.

